



CREATE NETWORKS

project business by Lapp



LAPP GROUP



Customer-oriented, success-oriented, family-oriented, innovative. **Lapp.**

From the very start, the company founders Oskar and Ursula Ida Lapp had a clear vision of the company's orientation. It has never just been about developing and producing innovative products. Family values have always been important too. Values that promote cooperation and enable relationships with employees, suppliers and customers based on partnership and trust. This sense of appreciation is firmly anchored in the business culture – and is a cornerstone of company policy.

As a completely family run company, we know: Everything that we have achieved since our founding in 1957 is based on the daily commitment of our skilled staff and partnerships with our customers based on trust. Each of them has made a decisive contribution to our mutual success.

Today, Lapp is one of the world's leading manufacturers of cables, leads, cable accessories and systems of the highest level of quality. We have approximately **3,200 employees worldwide**. With **18 production facilities on four continents**, more than **40 sales companies** and **hundreds of dedicated consulting experts**, we are always close by. And not just physically: customer proximity cannot be measured in mere kilometres. It is based on listening, making your challenges our own and developing solutions that help to further your business model.

Candid closeness and a trusting, partnership-based cooperation are more than just words for Lapp, they are values upon which we have built our family company. The result? Intelligent and reliable connectivity solutions precisely tailored to the needs of our globally active customers. For you as well.

From small start-up to global player

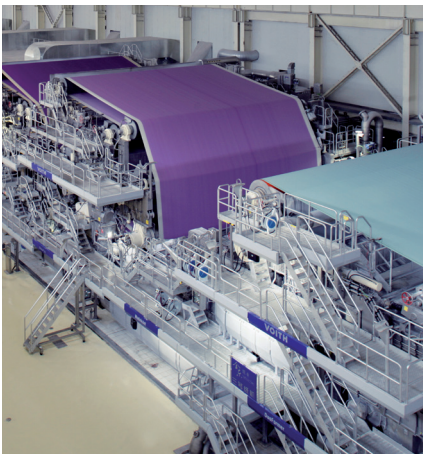
+ Shaping the future

With its headquarters in Stuttgart, Germany, the Lapp Group is a leading supplier of integrated solutions and branded products in the field of cable and connection technology. To make sure that it stays that way in the future, we always keep a very close eye on the markets. Furthermore, over the years we have demonstrated a keen perception for individual customer needs. We are constantly further developing our products and system solutions and are setting standards in safety, quality and functionality.

+ Industry solutions made to measure

Whether it's wind energy, Industry 4.0 or electric mobility – pioneering innovations for different sectors and markets are a significant driving force behind our company's success. One of the many sophisticated, high-tech connectivity solutions for special applications is, for example, the SKINTOP® HYGIENIC. The stainless steel cable gland was specially developed for the food and beverage industry and, in addition to being ECOLAB® certified, also fulfils the stringent EHEDG guidelines for Hygienic Design.

The Lapp Group also has a competitive edge in organic photovoltaics (OPV) and is earning plaudits thanks to its innovative connection technology. Perhaps the best example is the solar trees in the German pavilion at EXPO 2015 in Milan. For the film-integrated and extremely delicate OPV modules used there, the Lapp Group developed a new connection and cabling process of its own and as a result attracted international attention.





Working for you.
The **Lapp** project team.

Conserve resources

The highest level of complexity – this is what distinguishes modern projects. Anyone looking to succeed with them must see the big picture as well as every last detail. They must consider the current tasks and perform these with great precision, in addition to coordinating their suppliers and the entire logistics. They must define the optimum connectivity solutions and provide specifications for custom-made products where necessary, to name but a few examples. At the same time, they must also implement the project within the specified schedule and budget. This must be achieved in the face of ever-increasing requirements concerning efficiency and effectiveness.

Your **Lapp** project team specialises in complex tasks of this nature.

+ Your team. Reliable.

A significant advantage for you is that you have a dedicated contact throughout the entire course of the project. This contact will be familiar with your project and your specific requirements, and will be personally available for all questions and services.

Perhaps you are looking to extend glass fibre networks or connect a wind turbine to the nearest transformer station. Maybe you want to install control cables or fit a tunnel with supply cables. Or perhaps your cables require high EMC protection or need to meet extreme requirements in terms of temperature resistance and flexibility – you can rely on the consultation skills and all-round service provided by your **Lapp** project team.

In doing so, you will be conserving resources as you will benefit from our service.

The benefits for you:

- Products, consultation and implementation support from a single source
- Coordination of all partners involved
- Conservation of resources and budget
- An expert contact throughout your entire project

Take advantage of comprehensive service

Rock solid, high performance. Regional roots, global aspirations. Fast, reliable and always one step ahead of development. This is Lapp.

We are one of the world's leading providers of integrated solutions and branded products in cable and connection technology. With approximately **3,200 employees, 18 production facilities on four continents and more than 40 sales companies**, we are always close by.

We complement our recognised product and system competence with individual consultation and personal service for you.

We follow a set of clear values in this regard: reliability and trust, quality and sustainability, customer proximity and partnership-based cooperation. We live these values.

+ Your solution partner. Personal.

With the **Lapp** project team, you have access to expertise that extends far beyond mere product knowledge. This is because we have experience in projects of all kinds and all sizes, cultivated over many years. As a solution partner, we introduce this knowledge to your project.

Our service for you ranges from the initial exploratory talk through to the completion of your project and beyond. This begins with the technical consultation, in which we work together with you to analyse the challenges facing your project and to develop exactly the right solution. When this solution is being realised, you benefit from our experience of implementation in a number of sectors. We take over your requirements planning both in terms of connection technology and with regard to logistical coordination. In this way, we ensure that your deliveries are made with pinpoint accuracy.



Achieve more together.

The **Lapp** project team.

The benefits for you:

- Product and system competence recognised worldwide
- 18 production facilities and more than 40 sales companies
- Technical consultation
- Requirements planning
- Logistical coordination
- Extensive experience of implementation in a number of sectors

Ensure success – in every application area

Infrastructure cables are the lifeblood of our society. They are used to create high-performance connections – the basis for innovation and competitiveness, both today and in the future. This applies to manufacturing companies including machinery and plant construction firms or the steel industry, and to service providers such as construction firms, civil engineers and energy suppliers. Last but not least, it also applies to large-scale projects such as airports, railway stations and tunnel construction, and to telecommunications providers and municipal providers.

Lapp provides high-quality infrastructure cables whatever the application area – no matter whether you are needing cable solutions in the 1 kV low-voltage range, working with medium voltage from 10 to 30 kV or installing a communication network or supply cables for large-scale projects.

+ Your expert team. Target-oriented.

Quick and flexible, efficient and target-oriented – you can ensure your success with the expertise of your **Lapp** project team.

We implement your wishes and requirements. We work together with you to create a precise schedule and to clarify delivery times and all product details – from the correct sheathing to flexibility and temperature resistance, through to the quantity, size and weight of the cable drums required. If you wish to feed or blow connecting cables into an existing pipe system, we will provide you with the right products for this purpose. On request, we can print or label your cables with your logo, your data and much more besides.

Rest assured.

The **Lapp** project team.



The benefits for you:

- Assurance in selecting the optimum products
- Infrastructure cables for low and medium voltage
- Comprehensive services
- In-depth expertise in products and infrastructure





The benefits for you:

- In-house test centre at our headquarters
- Highest level of quality in products and service
- Worldwide network of logistics centres
- Track & Trace web service
- Fully automatic high-rack facilities
- Global on-site service

There for you, no matter where you are.

The **Lapp** project team.

Benefit from the leader in technology

Lapp is the leader in technology in its field. We initiate trends and drive connection technologies forward. It is no coincidence that our connectivity solutions set standards worldwide.

This is why we have set up our own trial and test centre at Lapp headquarters in Stuttgart. It is here that every Lapp Group design is subjected to tough performance and endurance tests. Only products that survive the 'torture chamber' are good enough to be included in our product range.

Thanks to its extremely demanding requirements, the test centre is a further guarantee for ensuring that Lapp products have a decisive edge in terms of quality.

+ Your partner. Worldwide.

No matter where you are – we will be there. This is because we have built up a close-knit network of logistics centres and excellent consulting experts around the world. Our delivery service is based on fully digitised logistics processes that are both sophisticated and perfectly interlinked. This enables us to make prompt deliveries from our store to anywhere in the world.

The Lapp logistics and service centre in Ludwigsburg is setting the benchmark in many ways. Here are the key facts and figures:

- **30,000** square metres of storage space
- **120** logistics employees
- **30** truck loading ramps
- More than **90,000** articles
- Nearly **500,000** kilometres of cable delivered per year



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